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## Investor Relations

Landsbankinn Investor Relations is committed to promoting transparency and open communications through the provision of timely and relevant information about the Bank to all stakeholders and other interested parties.

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Financial Calender

## Q2 2022 Results

21 July 2022

Q3 2022 Results
27 October 2022

Full Year Results 2022
2 February 2023

This calendar may be subject to change.

## Fact Sheet

30.6.2022
Landsbankinn in brief
Landsbankinn hf. is a leading Icelandic financial
institution. The Bank offers a full range of financial
services and is the market leader in the Icelandic
financial service sector with the largest branch network.
Focused on commercial banking, Landsbankinn
provides retail and corporate banking services, capital
markets services and asset and wealth management
for private banking clients.
Landsbankinn hf. was established on 7 October 2008
but the history of its predecessor runs back to 1886 .
The Icelandic State holds $98.2 \%$ of the shares and the
total number of shareholders amount to approximately
851.

CEO of Landsbankinn hf. is Lilja Björk Einarsdóttir.

| Customers and branches | $\mathbf{3 0 . 6 . 2 0 2 2}$ |
| :--- | ---: |
| Retail customers | 116,695 |
| Corporate customers | 16,367 |
| Number of branches | 36 |
| Number of employees | 786 |
|  |  |
| Funding profile |  |


| Balance sheet | 30.6.2022 | 31.12.2021 | 30.6.2022 | 31.12.2021 |
| :---: | :---: | :---: | :---: | :---: |
|  | ISKm |  | EURm |  |
| Total assets | 1,728,143 | 1,729,798 | 12,460 | 11,719 |
| Loans and advances to customers | 1,445,399 | 1,387,463 | 10,421 | 9,400 |
| Loans and advances to financial institutions | 36,119 | 47,231 | 260 | 320 |
| Bonds and debt instruments | 102,018 | 150,435 | 736 | 1,019 |
| Equities and equity instruments | 27,368 | 33,347 | 197 | 226 |
| Deposits from customers | 935,123 | 900,098 | 6,742 | 6,098 |
| Due to financial institutions and Central Bank | 4,813 | 10,425 | 35 | 71 |
| Borrowings | 451,524 | 486,042 | 3,255 | 3,293 |
| Subordinated liabilities | 20,550 | 20,785 | 148 | 141 |
| Equity | 267,650 | 282,645 | 1,930 | 1,915 |
| Total capital ratio | 24.9\% | 26.6\% |  |  |
| Loans / deposits | 154.6\% | 154.1\% |  |  |


| Income statement | 30.6 .2022 | $\mathbf{3 0 . 6 . 2 0 2 1}$ | $\mathbf{3 0 . 6 . 2 0 2 2}$ | $\mathbf{3 0 . 6 . 2 0 2 1}$ |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | ISKm |  |  | EURm |  |
| Total net operating income | 22,832 | 30,267 | 162 | 200 |  |
| Profit (loss) for the period | 5,557 | 14,105 | 39 | 93 |  |
| Return on equity after taxes | $4.1 \%$ | $10.8 \%$ |  |  |  |
| Interest spread as a ratio of average of total assets | $2.5 \%$ | $2.4 \%$ |  |  |  |
| Cost-income ratio | $52.0 \%$ | $43.7 \%$ |  |  |  |

Loans and advances by industry sectors


Equity ratio



Income statement

| ISK million | 2021 | 2020 | 2019 | 2018 | 2017 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income | 38,953 | 38,074 | 39,670 | 40,814 | 36,271 |
| Net fee and commission income | 9,483 | 7,638 | 8,219 | 8,157 | 8,431 |
| Net foreign exchange (loss) gain | -86 | -278 | -584 | -1,497 | -1,375 |
| Net impairment changes | 7,037 | -12,020 | -4,827 | 1,352 | 1,785 |
| Other net operating income | 6,943 | 4,839 | 9,039 | 5,084 | 8,400 |
| Total net operating income | 62,330 | 38,253 | 51,517 | 53,910 | 53,512 |
| Salaries and related expenses | 14,759 | 14,767 | 14,458 | 14,589 | 14,061 |
| Other operating expenses | 9,105 | 9,064 | 9,534 | 9,348 | 9,789 |
| Tax on liabilities of financial institutions | 2,013 | 1,815 | 4,204 | 3,860 | 3,253 |
| Total operating expenses | 25,877 | 25,646 | 28,196 | 27,797 | 27,103 |
| Profit before tax | 36,453 | 12,607 | 23,321 | 26,113 | 26,409 |
| Income tax | 7,534 | 2,086 | 5,086 | 6,853 | 6,643 |
| Profit for the year from continuing operations | 28,919 | 10,521 | 18,235 | 19,260 | 19,766 |
| Profit for the year from discontinued operations | 0 | 0 | 0 | 0 | 0 |
| Profit for the year | 28,919 | 10,521 | 18,235 | 19,260 | 19,766 |

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Income statement

| ISK million | Q2 2022 | Q1 2022 | Q4 2021 | Q3 2021 | Q2 2021 | Q1 2021 | Q4 2020 | Q3 2020 | Q2 2020 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income | 11,152 | 10,266 | 10,395 | 9,600 | 10,332 | 8,626 | 9,694 | 9,441 | 9,512 |
| Net fee and commission income | 2,783 | 2,639 | 2,593 | 2,522 | 2,314 | 2,054 | 1,981 | 2,059 | 1,653 |
| Net foreign exchange (loss) gain | 21 | 8 | -69 | 55 | -45 | -27 | -52 | -52 | -259 |
| Net impairment changes | -735 | 778 | 3,247 | 1,008 | 293 | 2,489 | 1,535 | -120 | -8,191 |
| Other net operating income (expenses) | -2,379 | -1,701 | 551 | 2,161 | 1,614 | 2,617 | 4,919 | -427 | 3,160 |
| Total net operating income | 10,842 | 11,990 | 16,717 | 15,346 | 14,508 | 15,759 | 18,077 | 10,901 | 5,875 |
| Salaries and related expenses | 3,584 | 3,755 | 4,028 | 3,238 | 3,724 | 3,769 | 3,986 | 3,135 | 3,802 |
| Other operating expenses | 2,118 | 2,399 | 2,386 | 2,202 | 2,202 | 2,315 | 2,433 | 1,995 | 2,206 |
| Tax on liabilities of financial institutions | 505 | 510 | 508 | 525 | 513 | 467 | 400 | 540 | 425 |
| Total operating expenses | 6,207 | 6,664 | 6,922 | 5,965 | 6,439 | 6,551 | 6,819 | 5,670 | 6,433 |
| Profit (loss) before tax | 4,635 | 5,326 | 9,795 | 9,381 | 8,069 | 9,208 | 11,258 | 5,231 | -558 |
| Income tax | 2,294 | 2,110 | 2,473 | 1,889 | 1,582 | 1,590 | 1,436 | 1,245 | -899 |
| Profit (loss) for the period from continuing operations | 2,341 | 3,216 | 7,322 | 7,492 | 6,487 | 7,618 | 9,822 | 3,986 | 341 |
| Profit for the period from discontinued operations | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Profit (loss) for the period | 2,341 | 3,216 | 7,322 | 7,492 | 6,487 | 7,618 | 9,822 | 3,986 | 341 |

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## Balance sheet

| ISK million | 31.12.2021 | 31.12.2020 | 31.12.2019 | 31.12.2018 | 31.12.2017 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Cash and balances with Central Bank | 82,425 | 67,604 | 69,824 | 70,854 | 55,192 |
| Bonds and debt instruments | 150,435 | 119,330 | 115,262 | 77,058 | 117,310 |
| Equities and equity instruments | 33,347 | 26,808 | 30,019 | 23,547 | 27,980 |
| Loans and advances to financial institutions | 47,231 | 48,073 | 47,929 | 71,385 | 44,866 |
| Loans and advances to customers | 1,387,463 | 1,273,426 | 1,140,184 | 1,064,532 | 925,636 |
| Other assets | 27,992 | 27,298 | 22,088 | 17,335 | 18,238 |
| Assets classified as held for sale | 905 | 1,638 | 1,022 | 1,330 | 3,648 |
| Total assets | 1,729,798 | 1,564,177 | 1,426,328 | 1,326,041 | 1,192,870 |
| Due to financial institutions and Central Bank | 10,425 | 48,725 | 48,062 | 34,609 | 32,062 |
| Deposits from customers | 900,098 | 793,427 | 707,813 | 693,043 | 605,158 |
| Borrowings | 486,042 | 420,178 | 373,168 | 314,412 | 281,874 |
| Other liabilities | 29,803 | 22,226 | 30,470 | 31,027 | 27,642 |
| Subordinated liabilities | 20,785 | 21,366 | 19,081 | 13,340 | 77 |
| Equity | 282,645 | 258,255 | 247,734 | 239,610 | 246,057 |
| Total liabilities and equity | 1,729,798 | 1,564,177 | 1,426,328 | 1,326,041 | 1,192,870 |

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## Balance sheet - quarter summary

| ISK million | 30.6.2022 | 31.3.2022 | 31.12.2021 | 30.9.2021 | 30.6.2021 | 31.3.2021 | 31.12.2020 | 30.9.2020 | 30.6.2020 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash and balances with Central Bank | 84,895 | 68,406 | 82,425 | 92,043 | 89,342 | 59,937 | 67,604 | 111,260 | 89,598 |
| Bonds and debt instruments | 102,018 | 129,661 | 150,435 | 129,579 | 128,208 | 134,183 | 119,330 | 104,895 | 104,758 |
| Equities and equity instruments | 27,368 | 28,990 | 33,347 | 30,527 | 35,111 | 31,811 | 26,808 | 25,445 | 26,794 |
| Loans and advances to financial institutions | 36,119 | 58,179 | 47,231 | 59,363 | 64,245 | 55,234 | 48,073 | 80,324 | 56,394 |
| Loans and advances to customers | 1,445,399 | 1,416,504 | 1,387,463 | 1,375,536 | 1,328,031 | 1,287,448 | 1,273,426 | 1,255,393 | 1,198,210 |
| Other assets | 31,785 | 31,130 | 27,992 | 30,020 | 31,147 | 30,913 | 27,298 | 31,268 | 23,913 |
| Assets classified as held for sale | 559 | 774 | 905 | 1,290 | 1,213 | 1,426 | 1,638 | 1,680 | 1,443 |
| Total assets | 1,728,143 | 1,733,644 | 1,729,798 | 1,718,358 | 1,677,297 | 1,600,952 | 1,564,177 | 1,610,265 | 1,501,110 |
| Due to financial institutions and Central Bank | 4,813 | 6,557 | 10,425 | 48,991 | 40,312 | 40,932 | 48,725 | 47,654 | 37,226 |
| Deposits from customers | 935,123 | 922,556 | 900,098 | 869,463 | 842,624 | 794,252 | 793,427 | 813,784 | 758,790 |
| Borrowings | 451,524 | 472,827 | 486,042 | 474,415 | 456,688 | 452,709 | 420,178 | 438,309 | 408,097 |
| Other liabilities | 48,483 | 45,870 | 29,803 | 29,047 | 48,913 | 30,825 | 22,226 | 40,126 | 31,023 |
| Subordinated liabilities | 20,550 | 20,524 | 20,785 | 21,099 | 20,889 | 20,850 | 21,366 | 21,959 | 21,527 |
| Equity | 267,650 | 265,310 | 282,645 | 275,343 | 267,871 | 261,384 | 258,255 | 248,433 | 244,447 |
| Total liabilities and equity | 1,728,143 | 1,733,644 | 1,729,798 | 1,718,358 | 1,677,297 | 1,600,952 | 1,564,177 | 1,610,265 | 1,501,110 |

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## Key financial ratios

| ISK million | 2021 | 2020 | 2019 | 2018 | 2017 |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Profit after taxes | 28,919 | 10,521 | 18,235 | 19,260 | 19,766 |
| Return on equity before taxes | $13.6 \%$ | $5.1 \%$ | $9.6 \%$ | $11.1 \%$ | $11.0 \%$ |
| Return on equity after taxes | $10.8 \%$ | $4.3 \%$ | $7.5 \%$ | $8.2 \%$ | $8.2 \%$ |
| Return on assets | $1.7 \%$ | $0.7 \%$ | $1.3 \%$ | $1.5 \%$ | $1.7 \%$ |
| Cost-income ratio | $43.2 \%$ | $47.4 \%$ | $42.6 \%$ | $45.5 \%$ | $46.1 \%$ |
| Operating expenses as a ratio of average total assets | $1.4 \%$ | $1.6 \%$ | $1.7 \%$ | $1.9 \%$ | $2.0 \%$ |
| Net interest income | 38,953 | 38,074 | 39,670 | 40,814 | 36,271 |
| Interest spread as a ratio of average total assets | $2.3 \%$ | $2.5 \%$ | $2.8 \%$ | $3.2 \%$ | $3.1 \%$ |
| Earnings per share | 1.22 | 0.45 | 0.77 | 0.81 | 0.84 |
| Total capital ratio | $26.6 \%$ | $25.1 \%$ | $25.8 \%$ | $24.9 \%$ | $26.7 \%$ |
| Total assets | $1,729,798$ | $1,564,177$ | $1,426,328$ | $1,326,041$ | $1,192,870$ |
| Loans / deposits | $154.1 \%$ | $160.5 \%$ | $161.1 \%$ | $153.6 \%$ | $153.0 \%$ |
| Liquidity coverage ratio total (LCR) | $179 \%$ | $154 \%$ | $161 \%$ | $158 \%$ | $157 \%$ |
| Liquidity coverage ratio FX (LCR) | $556 \%$ | $424 \%$ | $769 \%$ | $534 \%$ | $931 \%$ |
| Net stable funding ratio FX (NSFR) | $142 \%$ | $132 \%$ | $143 \%$ | $166 \%$ | $179 \%$ |
| Full-time eqv.positions | 816 | 878 | 893 | 919 | 997 |
| Dividend per share | 0.19 | 0.00 | 0.42 | 1.05 | 1.05 |

Key financial ratios

| ISK million | Q2 2022 | Q1 2022 | Q4 2021 | Q3 2021 | Q2 2021 | Q1 2021 | Q4 2020 | Q3 2020 | Q2 2020 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Profit after taxes (loss) | 2,341 | 3,216 | 7,322 | 7,492 | 6,487 | 7,618 | 9,822 | 3,986 | 341 |
| Return on equity before taxes | 7.0\% | 7.8\% | 14.0\% | 13.8\% | 12.2\% | 14.2\% | 17.8\% | 8.5\% | -0.9\% |
| Return on equity after taxes | 3.5\% | 4.7\% | 10.5\% | 11.0\% | 9.8\% | 11.7\% | 15.5\% | 6.5\% | 0.6\% |
| Return on assets | 0.5\% | 0.7\% | 1.7\% | 1.8\% | 1.6\% | 1.9\% | 2.5\% | 1.0\% | 0.1\% |
| Cost-income ratio | 49.3\% | 54.9\% | 47.6\% | 37.9\% | 41.7\% | 45.8\% | 38.8\% | 46.6\% | 42.7\% |
| Operating expenses as a ratio of average total assets | 1.3\% | 1.4\% | 1.5\% | 1.3\% | 1.4\% | 1.5\% | 1.6\% | 1.3\% | 1.6\% |
| Net interest income | 11,152 | 10,266 | 10,395 | 9,600 | 10,332 | 8,626 | 9,694 | 9,441 | 9,512 |
| Interest spread as a ratio of average total assets | 2.6\% | 2.4\% | 2.4\% | 2.3\% | 2.5\% | 2.2\% | 2.4\% | 2.4\% | 2.5\% |
| Total capital ratio | 24.9\% | 24.3\% | 26.6\% | 24.9\% | 25.1\% | 24.9\% | 25.1\% | 24.7\% | 24.9\% |
| Total assets | 1,728,143 | 1,733,644 | 1,729,798 | 1,718,358 | 1,677,297 | 1,600,952 | 1,564,177 | 1,610,265 | 1,501,110 |
| Loans / deposits | 154.6\% | 153.5\% | 154.1\% | 158.2\% | 157.6\% | 162.1\% | 160.5\% | 154.3\% | 157.9\% |
| Liquidity coverage ratio total (LCR) | 144\% | 142\% | 179\% | 172\% | 180\% | 202\% | 154\% | 186\% | 191\% |
| Liquidity coverage ratio FX (LCR) | 184\% | 292\% | 556\% | 443\% | 420\% | 477\% | 424\% | 379\% | 476\% |
| Net stable funding ratio FX (NSFR) | 136\% | 143\% | 142\% | 122\% | 140\% | 140\% | 132\% | 116\% | 121\% |
| Full-time eqv.positions | 786 | 791 | 816 | 837 | 844 | 869 | 878 | 884 | 872 |


| Segments - 6 months 2022 <br> ISK million | Personal Banking | Corporate Banking | Asset Management \& Capital Market | Treasury \& Market Making | Other segments | Reconciliation | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income | 8,332 | 9,340 | 358 | 3,306 | -27 | 109 | 21,418 |
| Net fee and commission income | 1,486 | 1,073 | 3,055 | -130 | 16 | -78 | 5,422 |
| Net impairment changes | -153 | 197 | -1 | - | - | - | 43 |
| Net other operating income (expenses) | -63 | -21 | -329 | -4,272 | 646 | -12 | -4,051 |
| Total operating income (expences) | 9,602 | 10,589 | 3,083 | -1,096 | 635 | 19 | 22,832 |
| Operating expenses | -3,153 | -1,546 | -996 | -507 | -5,744 | 90 | -11,856 |
| Tax on liabilities of financial institutions | -403 | -205 | -4 | -398 | -5 | - | -1,015 |
| Allocated expenses | -2,096 | -1,412 | -538 | -482 | 4,528 | - | 0 |
| Profit (loss) before tax | 3,950 | 7,426 | 1,545 | -2,483 | -586 | 109 | 9,961 |
| Income tax | -1,140 | -1,951 | -746 | -711 | 144 | - | -4,404 |
| Profit (loss) for the period | 2,810 | 5,475 | 799 | -3,194 | -442 | 109 | 5,557 |
| As at 30 June 2022 |  |  |  |  |  |  |  |
| Total assets | 808,794 | 626,580 | 11,036 | 688,467 | 22,054 | -428,788 | 1,728,143 |
| Total liabilities | 767,514 | 522,012 | 6,150 | 571,551 | 22,054 | -428,788 | 1,460,493 |
| Allocated capital | 41,280 | 104,568 | 4,886 | 116,916 | - |  | 267,650 |

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## Key figures and ratios

## Key figures and ratios

Return on equity before taxes
Return on equity after taxes

Cost-income ratio

Operating expenses as a ratio of average total assets
Return on assets
Interest spread

Earnings per share

Total capital ratio

## CET1 ratio

Common equity Tier 1 capital (CET1)
Additional common equity Tier 1 capital (AT1)
Tier 1 capital (T1)
Tier 2 capital (T2)
Total capital base
Loans / deposits
Deposits / total assets
Liquidity coverage ratio total (LCR)
Liquidity coverage ratio (LCR) FX
Number of full-time equivalent positions at the end of the period
Dividend per share

Definition
Profit (loss) before taxes / average total equity
Profit (loss) after taxes / average total equity
(Total operating expenses - tax on liabilities of financial institutions) / (total net operating income - net valuation adjustments)
(Total operating expenses - tax on liabilities of financial institutions) / average total assets Profit for the period / average total assets
(Interest income - interest expenses) / average total assets
Profit (loss) for the year attributable to owners of the Bank / Weighted average number of shares outstanding

Total capital base / risk-exposure amount
Common equity tier 1 capital (CET1) / Risk exposure amount
Total equity - adjustments according to CRR II
Capital instruments under Tier 1 other than (CET1)
Common equity Tier 1 capital + additional common equity Tier 1 capital
Subordinated liabilities - regulatory amortisation
CET1 + AT1 + T2
Loans and advances to customers / deposits from customers
Deposits from customers / total assets
High quality liquid assets / total net liquidity outflows over 30 days under stressed conditions Stock of high - quality liquid assets / Max (25\% outflows; outflows - inflows)

Number of full-time equivalent positions at the end of the period
Dividends paid / number of shares outstanding

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